



## Estimated Time and Labor Savings with the Backflow Pro

Activity	Current Labor without App (minutes)	Labor with App (minutes)	Labor Saved with App (minutes)
<b>Finding and Printing Documents</b>	30 min per job	30 min initial download; 5 min per every additional use	0 min initial; 25 min for additional jobs
<b>Transporting Documentation</b>	30 min	5 min to find phone	25 min
<b>Completing Documentation</b>	15 min	15 min	0 min
<b>*Loss, Incomplete, or Inaccuracies on Documents</b>	120 min finding lost paperwork or recreating docs	15 min find phone and email completed documents	105 min
<b>Scanning Documentation</b>	5 min	0 min no scanning needed	5 min
<b>Emailing Documentation</b>	20 min travel to office; find, scan, email document	5 min type in names and send email from field	15 min
<b>* Further Detailed Documentation to Customer</b>	0-120min depending on request	5-15 min to resend or reprint repair report if hard copy requested (App provides all detail and photos customers will need)	Up to 105 min
<b>Multiple Certifications</b>	15 min x number of repairs	5 min (App auto-fills project details from initial repair report)	10 min+
<b>Totals</b>	355+min	95 min	290 min+

- ◆ **Items with Asterisk (\*) do not apply to all jobs, but often occur in the field.**
- ◆ **Total estimated labor hours saved in one repair:** 55 min. minimum, up to 4 hours, 50 min depending on customer and job.
- ◆ **Total estimated labor hours saved on projects with 25+ repairs:** 22.9 hours minimum, up to 120.8 hours. **If the average cost of labor is \$120 per hour:**
  - Estimated cost savings for one repair is \$110 minimum and up to \$580



- Estimated cost savings for large projects with 25+repairs is \$2,748 minimum, up to \$14,498.

## The Backflow Pro Document Quality

Process	Current Documentation Process	Documentation When Using Application
<b>Obtain Documents</b>	Must find correct paper form	Find phone; open App
<b>Secure Picture of Repair Required or Completed</b>	none	Yes-Live Digital Capture; No photo import/export ensures document integrity
<b>Time/Date Stamp</b>	none	Yes Watermarked
<b>Temperature Stamp</b>	none	Yes Watermarked
<b>GPS Stamped</b>	none	Where available
<b>Locking Fields</b>	none	Yes-All fields
<b>Signature</b>	Pen/Paper	Real-time E-signature
<b>Secure Filing of Documentation</b>	Transport back to shop, scan, email	Email immediately from field
<b>Company Certification Completion with Digital Documentation</b>	None	Yes-Through patented, time lock process. Includes E-signed repair form, time-locked data fields, and time and date-stamped photos.
<b>Secure Document</b>	None	Yes-Through patented, time lock process. Includes E-signed repair form, time-locked data fields and time and date-stamped photos.
<b>Quality of Document to Customer</b>	Handwritten, scanned paper (no embedded photos)	Digital capture of repair with all information typed, E-signed and securely locked

- This App improves the quality of the repair documentation by providing a time-locked, date and GPS-stamped photo documentation that is not editable.
- App documentation offers assurance to inspectors, business owners, customers, and tradesmen that the repair was needed, performed, and documented at the highest standard.